

Brocade | WSCA-NASPO Approved Resellers by State

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Alaska | PA #2014-DATACOM-0002

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jpowers@gcsit.com
Fax: (907) 474-8307
Federal ID Number: 92-0128100
*This designated VAR can accept Brocade Installation
Services Orders against the 3rdPartyInstall SKU*

Arkansas | PA #AR214

*Contact your local Brocade sales rep to
become an Authorized Reseller.*

California | PA # 7-14-70-01**AdvanTel**

2222 Trade Zone Blvd.
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Fax: 916-504-4181
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Federal ID Number: 77-0052168

Alliance Integrated Technology (AllianceIT)

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Pasadena, CA 91101
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*Minority Owned Small Business

CDW Government LLC

230 N. Milwaukee Ave.
Vernon Hills, IL 60061
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Fax: 949-625-8958
Dave Cerniglia, President
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Federal Tax Number: 04-3711664
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This designated VAR can accept Brocade Installation Services Orders against the 3rdPartyInstall SKU

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*Minority Owned Small Business
This designated VAR can accept Brocade Installation Services Orders against the 3rdPartyInstall SKU

DecoTech Systems, Inc.

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Sacramento, CA 95815
Phone: 916-622-4111
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En Pointe Technologies

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Gardena, CA 90248
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Enterprise Networking Solutions (ENS)

3054 Fite Circle, Suite 106
Sacramento CA 95827
Phone 916-813-4279
Fax: 916-369-0443
Gary Gwilt
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Federal ID Number: 68-0434432

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Fax: 866-675-3275
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Tim Joyce, President & CEO
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Federal ID Number: 94-3485616
*California Small Business

Sidepath

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Irvine, CA 92618
Phone: 949-748-8700
Patrick Mulvee
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Federal ID Number: 51-0420047

TechStrata LLC

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Los Angeles, CA 90045
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Carolyn Raymond, VP Operations
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*California Small Business

Vology

4027 Tampa Rd, Suite 6000
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Phone: 424-242-VPLS
John Minnix, VP of Sales
jmynnix@vplssolutions.com
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This designated VAR can accept Brocade Installation Services Orders against the 3rdPartyInstall SKU

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CDW

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Winter Springs, FL 32708
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Toll Free: 321-323-1376
Fax: 407-615-0679
Noel Ruiz, Operations Manager
Noel.Ruiz@aitcinc.com
Federal Tax Number: 84-1710144
FL Minority Bus. Designation: A (Non-minority)

Ordering Information:

Mailing: 1073 Willa Springs Dr. Suite 2045
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Fax: 610-880-9484
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FL Minority Bus. Designation: A (Non-minority)

Ordering Information:

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Vernon Hills, IL 60061
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Phone: 312-705-3386
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Ryan Torres
ryantor@cdwg.com
Florida Vendor ID: F-364230110-023

Champion Solutions GroupContact Information:

791 Park of Commerce Blvd - Suite# 200
Boca Raton, FL 33487
Phone: 561-997-2900 x210
Toll Free: 800-771-7000
Fax: 561-997-4043
Tim Cullen, Brand Team Sales Specialist
tcullen@championsg.com
Federal Tax Number: 59-2347579
FL Minority Bus. Designation: A (Non-minority)

Ordering Information:

Mailing & Remit: 791 Park of Commerce Blvd -
Suite# 200, Boca Raton, FL 33487
Phone: 561-997-2900 x210
Fax: 561-997-4043
purchase.orders@championsg.com
purchase.orders@championsg.com
Florida Vendor ID: F-592347579-005

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bids@howardcomputers.com
Federal Tax Number: 64-0466143
FL Minority Bus. Designation: A (Non-minority)

Ordering Information:

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Laurel, MS 39441
Remit: P O Box 11407
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Fax: 601-399-5077
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SLEDContracts@insight.com
Federal Tax Number: 36-3949000
FL Minority Bus. Designation: A (Non-minority)

Ordering Information:

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Tampa, FL 33607
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Dallas, TX 75373-1072
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Phone: 334-669-0011
Toll Free: 866-490-6246
Fax: 888-351-8874
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Federal Tax Number: 59-2960721
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Ordering Information:

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Florida Vendor ID: F-592960721-021

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Fax: 321-255-0198
Mike Westerfield, Systems Architect
Email_mwesterfield@morsecom.com
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FL Minority Bus. Designation: WBE

Ordering Information:

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Phone: 321-259-8469
Fax: 321-255-0198
Julie Woods
jwoods@morsecom.com
Florida Vendor ID: F593542194

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5425 Beaumont Center Blvd
Tampa, FL 33634
Phone: 813-387-4427
Toll Free: 855-466-8448
Fax: 813-902-7491
John Lannon, Account Manager
John.Lannon@ntgit.com
Federal Tax Number: 01-0678620
FL Minority Bus. Designation: M (Woman-owned)

Ordering Information:

Mailing & Remit: 5425 Beaumont Center Blvd #900
Tampa, FL 33634
Phone: 813-885-7500
Fax: 813-902-7491
Mobile: 813-514-5879
John Lannon
John.Lannon@ntgit.com
Florida Vendor ID: F-010678620-004

Presidio Networked Solutions, Inc.Contact Information:

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Greenbelt, MD 20770
Phone: 301-313-2000
Toll Free: 800-452-6926
Fax: 301-313-0820
Jackie Arnett, Executive Director
JARNETT@PRESIDIO.COM
Federal Tax Number: 58-1667655
FL Minority Bus. Designation: A (Non-minority)

Ordering Information:

Mailing & Remit: 7601 Ora Glen Drive, Ste 100, Greenbelt, MD 20770
Phone: 301-313-2000
Fax: 301-313-0820
INSIDESALES@PRESIDIO.COM
Florida Vendor ID: F-581667655-017

RedCell Technologies, Inc.Contact Information:

6203 Johns Road #12
Tampa, FL 33634
Phone: 813-885-2600
Toll Free: 855-952-6360
Fax: 813-441-0820
Mobile: 561-306-9049
Tony Naples, CEO
rwilske@redcelltechnologies.com
Federal Tax Number: 20-5166238
FL Minority Bus. Designation: A (Non-minority)

Ordering Information:

Mailing: 6203 Johns Road #12
Tampa, FL 33634
Remit: 12157 W. Linebaugh Ave. #122
Tampa, FL 33636
Phone: 813-885-2600 ext. 302
Fax: 813-441-0820
RedCell Technologies, Inc. Attn: Robert Wilske
rwilske@redcelltechnologies.com
Florida Vendor ID: F-205166238-002

Safari Micro, Inc.Contact Information:

2185 W Pecos Rd Suite 9
Chandler AZ 85224
Phone: 480-214-6635
Toll Free: 888-446-4770 x 224
Fax: 866-916-5144
Patrick Noone, Director of Marketing
pnoone@safarimicro.com
Federal Tax Number: 95-4639517
FL Minority Bus. Designation: A (Non-minority)

Ordering Information:

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Clearwater FL 33759
Remit: PO Box 98370
Phoenix AZ 85038
Phone: 727-940-5641
Fax: 866-542-0514
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brent@safarimicro.com
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Fax: 732-868-6055
Michael Bench, Director
floridateam@shi.com
Federal Tax Number: 22-3009648
FL Minority Bus. Designation: M (Minority-owned)

Ordering Information:

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Somerset, NJ 08873
Remit: PO Box 8500-41155
Philadelphia, PA 19178
Phone: 800-543-0432
Fax: 732-868-6055
Florida Team
floridateam@shi.com
Florida Vendor ID: F-223009648-01

**Prevailing Networks, Inc.
DBA Total Care IT**Contact Information:

727 North Drive, Suite K
Melbourne, FL 32934
Phone: 321-473-3706
Toll Free: 877-259-5544 Ext 121
Fax: 321-259-5529
Rich Williams, Senior Account Manager
rich@totalcareit.com
Federal Tax Number: 59-3731255
FL Minority Bus. Designation: R (Woman-Owned, Non-Certified)

Ordering Information:

Mailing & Remit: 727 North Drive, Suite K
Melbourne, FL 32934
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Fax: 321-259-5529
Total Care IT
michelle@totalcareit.com
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4035 Tampa Rd, Suite 6000
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Mike Goodell, Brocade PM
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Hawaii | PA #AR214**CDW Government LLC**

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Sirius Computer Solutions

613 NW Loop
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Phone: (210) 369-0617
Phyllis Byrd, Public Sector Mgr
phyllis.byrd@siriuscom.com

System Optimization & Support

1188 Bishop Street, Suite 3002
Honolulu, HI 96814
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Thomas Matthews
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Iowa | PA #AR214

*Contact your local Brocade sales rep to
become an Authorized Reseller.*

Missouri | PA #AR214

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FEIN: 41-2030610
*Certified Small Business

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*This designated VAR can accept Brocade Installation
Services Orders against the 3rdPartyInstall SKU*

Nevada | PA #8229**AT&T Corp.**

101 West Broadway, Suite 1250
San Diego, CA 92101
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Fax: 619-544-0042
Adrienne Sanchez-Aldana
Customer Contracts Specialist
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CDW

200 N. Milwaukee Ave.
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Rodger White, Sales Manager
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Flawless Communications

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*Certified Small Business

Red Sky Solutions

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*This designated VAR can accept Brocade Installation
Services Orders against the 3rdPartyInstall SKU*

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Mount Holly, NJ 08060
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randy@breakergroup.com
Federal ID Number: 42-1695117
This designated VAR can accept Brocade Installation Services Orders against the 3rdPartyInstall SKU

CDW Government LLC

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Jon Mazella, Sales Manager
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Computer Design & Integration (CDI)

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Phone: 201-931-1420
Fax: 201-931-0101
Rich Falcone
Rich.falcone@ccillc.com
Federal ID Number: 13-3823827

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David Cerniglia
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This designated VAR can accept Brocade Installation Services Orders against the 3rdPartyInstall SKU

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Bryan Rosenthal, Senior AE
Bryan.Rosenthal@shi.com
Federal ID Number: 22-3009648
*Woman-Owned Business

Oregon | PA #4727**AdvanTel**

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wilsgar@cdwg.com
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Ciphaus

13504 NE 84th St., STE 103-251 Vancouver,
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Phone: 800-284-2360
Phil Thompson, President
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Federal ID Number: 20-5411733

*This designated VAR can accept Brocade Installation
Services Orders against the 3rdPartyInstall SKU*

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*This designated VAR can accept Brocade Installation
Services Orders against the 3rdPartyInstall SKU*

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*Certified Small Business

South Dakota | PA #16624**AdvanTel**

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Fax: 312-705-9190
Rodger White, Sales Manager
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Federal ID Number: 36-3310736

Utah | PA #AR214**Red Sky Solutions**

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